



**James M. Justus**  
*President*

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With over 20 years broad-based real estate sales and marketing, management and development expertise, Jim Justus has served as President of the Olive Real Estate Group, Inc. since 1996. He specializes in industrial, investment and vacant land properties and is recognized as the leading broker of developed and undeveloped vacant land in Colorado Springs.

Launching his real estate career in the mid-70s with the Schuck Corporation, Jim quickly established himself as the premier industrial broker in this marketplace and as the company's top producer. In 1994, he joined the Olive Real Estate Group.

Jim's focus is on identifying real estate investment and land development opportunities, in addition to assisting his corporate clients with their ongoing real estate needs. During the past two decades, he has represented local clients, Fortune 500 companies, and investors, including McGraw-Hill, TRW, Gates Rubber Co., the City of Colorado Springs, Digital Equipment Corporation, NTI, Tranex, Gates Land Co., NCR, Bethesda Associates, State Bank & Trust, The Navigators, U.S. Home Corporation, Cinemark USA and many, many others.

Jim is committed to the long term success of the Colorado Springs' real estate industry. During the real estate downturn in the late 1980's, Jim represented both the Resolution Trust Corporation (RTC) as the seller and also the buyer in the largest RTC-owned building sale in El Paso County. He has also assisted the RTC and FDIC with the disposition of numerous properties. In addition, Jim is an active member of the Pikes Peak Association of Realtors, the Realtors' Commercial and Industrial Society, a past member of the Industrial Development Research Council, and the Economic Development Council's Marketing Task Force.

Outside of the office, Jim has a passion for scuba diving, art, opera, and traveling throughout Mexico.

**Jim Justus can be contacted by calling 719-598-3000, or via email at [jmj@olivereg.com](mailto:jmj@olivereg.com)**



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